

A CASE FOR HEALTHCARE

THE CHALLENGE:

Multiple sources, multiple problems

A large healthcare facility, with multiple locations in the county prints and mails invoices and other important information to patients throughout the year. Each location utilizes different brands of folder/sealers and document styles procured from various sources, which has created a number of ongoing and costly problems for the organization. Placing orders and troubleshooting issues with multiple vendors is becoming more time-consuming and frustrating for busy office administrators. The inefficiency is too large to ignore. Looking to streamline the mailing process and reduce vendor issues, the facility is looking to start over with a new, centralized folder/sealer system and documents provided by a single source that reliably delivers the best products, service, and value.

The Solution:

Single-source success

It didn't take long for a **PSMailers** representative to convince this struggling organization of the right choice. First, a **PSM10K** was recommended to handle the large volume of documents processed each week now from one central location. Then, the representative consulted with facility on the complete line of **PSMailers** documents that work effortlessly with the new system, helping them carefully select the best folding style and imprint options for each type of mailing. What really sealed the deal is the superior service provided by **PSMailers** with a simple phone call or email. Now the facility can turn to a single source for all their pressure seal equipment and documents issues and needs. Operating more efficiently and cost-effectively, it's just what the doctor ordered.

***A One-Source Solution...
providing responsive
aftermarket support!***